# Cooper Investors Endowment Fund

QUARTERLY REPORT December 31, 2024

AFS LICENCE NUMBER 221794 ABN 26 100 409 890

# Performance Summary

Net of fees/expenses & Gross of Franking Credits	3M	FYTD	1Y	3Y*	5Y*	10Y*	Inception*	FY2024	FY2023	FY2022	FY2021	FY2020
Cooper Investors Endowment Fund %	0.50	8.16	10.53	4.00	7.20	8.81	8.99	4.59	11.14	-0.32	21.87	-1.92
S&P/ASX 200 Accumulation Index, adjusted for franking credits %	-0.66	7.54	12.72	8.92	9.46	10.03	9.72	13.55	16.66	-5.13	29.10	-6.56
Relative %	1.16	0.62	-2.19	-4.92	-2.26	-1.22	-0.73	-8.96	-5.52	4.81	-7.23	4.64
Past performance is not a reliable indicator of future performance	Ince	ption Date:	3 March 20	14							Downlo	oad Data 🕒

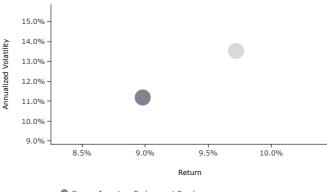
Past performance is not a reliable indicator of future performance Source: Internal CI data reports, December 31, 2024

\*Annualised

\$100K INVESTED SINCE INCEPTION (NET)

\$300,000 \$250,000 \$200,000 \$150,000 Feb 2016 2018 2020 2022 2024 Dec Cooper Investors Endowment Fund \$8P/ASX 200 Accumulation Index, adjusted for franking credits

### RISK/RETURN SINCE INCEPTION (PER ANNUM)



Cooper Investors Endowment Fund

S&P/ASX 200 Accumulation Index, adjusted for franking credits

Quarterly Highlights

Source: Internal CI data reports, December 31, 2024

- The portfolio returned 0.5% over the quarter, outperforming the index by 1.2%. The December quarter topped off a very strong start to the FY with the portfolio up 8.2%<sup>1</sup>.
- Notable contributors included Sigma Healthcare (SIG), HMC Capital Group (HMC), Channel Infrastructure (CHI) and Telstra (TLS).
- Notable detractors for the quarter included our underweight position in the banking sector, Iluka Resources (ILU) and Ramsay Healthcare (RHC).

<sup>1</sup> Past performance is not a reliable indicator of future performance.

Past performance is not a reliable indicator of future performance

# Portfolio Insights & Market Observations

Financials, Telecommunications, Consumer Discretionary and Healthcare were the best performing sectors during the quarter, up +4.78%, +2.16%, +1.88% and +1.85% respectively. Materials, REITS and Consumer Staples all lagged the index down -11.97%, -7.01% and -5.58% respectively.

The US election and the outlook for policy settings under a Trump administration dominated global markets over the December quarter. Markets initially took a positive view on the prospects of a US growth agenda under a Trump administration with the S&P +4.68% over the September-November period. In December, expectations for a lower number of Fed rate cuts over 2025 and concerns surrounding the inflationary impact of tariffs resulted in an increase in volatility with the S&P500 falling -2.50%. The ASX200 Accumulation Index followed the US lead (down 3.15% in December) as our market looked through China stimulus to focus on the ongoing soft China economic backdrop and the domestic implications from Trump tariffs wars with China.

AGM season pointed to a stable business backdrop against a continuing challenging period for Australian households. Core Portfolio overweight Subsets of Value positions include Cyclicals, Asset Plays and Bond Like Equities as asset valuations are nearing or are at a low point in the current cycle, ahead of projected RBA rate cuts in 2025. Over the near-term, we remain cautious on the upcoming February reporting period with a number of companies outlining a 2H earning skew, and as such we will take an active approach to portfolio positioning during this time.

We have key active portfolio overweights in Healthcare, Communication Services, Utilities, and Energy.

# Stock In Focus

Our ownership in **Sigma Healthcare (SIG)** benefited during the December quarter with the ACCC announcing on the 7th of November that it would not oppose the merger of SIG and Chemist Warehouse. Whilst we are cognisant that the initial value latency identified by bringing these two businesses together has largely been realised, Chemist Warehouse displays leading Stalwart characteristics as a high-quality franchise retailer with favourable unit economics. Over the medium term, Chemist Warehouse's 100-year business plan and its business characteristics can be replicated globally as Chemist Warehouse expands its global footprint across Ireland, China and Dubai. When viewed against comparable ASX Consumer Staples (WES, WOW, COL), Chemist Warehouse maintains a superior organic growth profile domestically which is further enhanced by this global growth opportunity. On a post completion fully merged basis, the market capitalisation of SIG/Chemist Warehouse has been larger than the market capitalisation of **Coles (COL)**. We believe this is significant in the context of multiple index inclusions (resulting in passive index buying) over the coming months.

We added to our **CSL Ltd (CSL)** position during the December quarter as the market took a negative view to CSL's R&D Investor Briefing and the potential for a more challenging US Health Policy setting under a Trump administration. At its R&D briefing, CSL announced late-stage product setbacks and discontinued clinical trials which follows a Feb-24 update where topline data for CSL112 did not meet its primary efficacy endpoint of reducing Major Adverse Cardiovascular Events. Whilst CSL's clinical pipeline has been negatively impacted over 2024, CSL maintains a robust product pipeline with 21 programs across six therapeutic areas. We continue to be attracted to the Growth and Stalwart attributes displayed by CSL with near-term mid-teens earnings growth driven by an ongoing recovery in IG; and gross margin improvement through the roll out of RIKA. Following a period of increased capital expenditure, the focus of CSL management has shifted to a demonstration and return on capital from recent investment and this should be reflected in shareholder returns, in our view.

We established a position in **BlueScope Steel (BSL)** during the December quarter. BSL is a leading manufacturer and supplier of steel products and solutions for the building and construction industries with key operations located in Australia and North America. As a vertically integrated company, BSL has repositioned its Australian product proposition from commoditised steel to branded products (COLORBOND steel) which provided insulation against the steel spread. We have initiated a position at a low point in the cycle with steel spreads currently at multi-year cyclical lows and at a share price level which has asset backed support (NTA/share). We believe our BSL position provides exposure to a rebound in the undersupply in residential property construction which is a multi-year thematic across Australia and the US; and tailwinds from Trump imposed tariffs on steel imports with more than 40% of BSL revenue (FY24) generated in North America. In our view, BSL remains one of few quality cyclical companies across the building materials sector following significant ASX corporate activity with CSR, Boral and Adbri all acquired in 2024.

Consistent with our key objectives for downside protection, we added **Cleanaway (CWY)** and **Origin Energy (ORG)** to the portfolio which display VoF attributes (Stalwarts, Asset Plays, and Improving Operating Trends) in the current economic cycle.

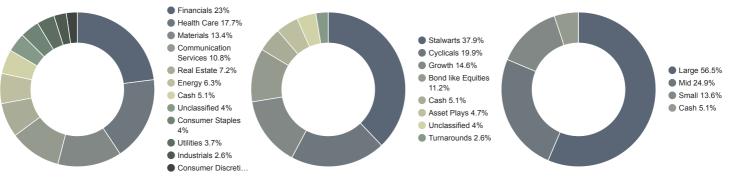
# Portfolio Snapshot

Source: Internal CI data reports, December 31, 2024

## TOP 5 FUND HOLDINGS

NAME	REGION	SUBSET
BHP Group Ltd	Australia	Cyclicals
CSL Limited	Australia	Growth
National Australia Bank Limited	Australia	Stalwarts
Macquarie Group Ltd	Australia	Stalwarts
Telstra	Australia	Stalwarts

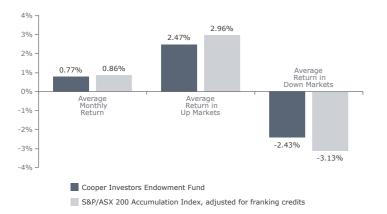
### SECTOR EXPOSURE



SUBSETS OF VALUE

MARKET CAPITALISATION

### SINCE INCEPTION NET RETURNS IN UP/DOWN MARKETS



# Further Information

### Looking for further information regarding the Fund, please don't hesitate to get in touch:

#### Ø www.cooperinvestors.com | ⊠ clientrelations@cooperinvestors.com | 📞 +61 3 9660 2600

#### Financial product advice contained in this document

This document has been prepared by Cooper Investors Pty Limited ACN 100 409 890 AFSL 221794, the trustee and investment manager of the Cooper Investors Endowment Fund (Fund). The opinions, advice, recommendations and other information contained in this document, whether express or implied, are made by Cooper Investors Pty Limited and by its officers and employees (Cooper Investors) in good faith in relation to the facts known to it at the time of preparation. Cooper Investors has prepared this document without consideration of the investment objectives, financial situation or particular needs of any individual investor, and you should not rely on the opinions, advice, recommendations and other information contained in this document alone. This document contains general financial product advice only.

This document does not constitute an offer of units in the Fund to investors. Offers of units in the Fund are made in the information memorandum (IM) for the Fund. You should obtain the IM and consider the important information about risks, costs and fees in the relevant IM before investing. Cooper Investors recommends investors seek independent, legal, financial and taxation advice from appropriate professional advisers before making any decision about investing in the Fund.

#### Past performance warning

Any information in respect of past performance is not a reliable indication as to future performance and any forecasts, prospects or forward-looking statements in this document (if any) are based upon Cooper Investors' current views and assumptions and involve known and unknown risks and uncertainties, many of which are beyond Cooper Investors' control and could cause actual results, performance or events to differ materially from those expressed or implied. These forward-looking statements are not guarantees or representations of future performance and should not be relied upon as such.

#### To whom this document is provided

This document is only made available to persons who are wholesale clients within the meaning of section 761G of the Corporations Act 2001 (Cth). This document is made available on the condition that it is not passed on to any person who is a retail client within the meaning of section 761G of that Act.

### Limitation of liability and copyright

To the maximum extent permitted by law, Cooper Investors disclaims all liability and responsibility for any direct or indirect or consequential loss, damage, cost, expense, outgoing, interest, loss of profits or loss of any kind which may be suffered by any person through relying on anything contained in or omitted from this document. This document may not be reproduced or used for any other purpose without the express permission of Cooper Investors.